

xyzmo SIGNificant
Telecom Solutions

xyzmo SIGNificant for Telecom POS/Retail
Simple, Secure Digital Signature Solutions

The customer is the core of all business transactions, especially within the Telecom Market. Having a competitive advantage is key for getting more business. xyzmo SIGNificant's solution for Telecom POS/Retail solves the challenge of signing electronic documents securely, while simultaneously reducing the costs and labor associated with paper-based processes and improving the time required for activation at POS, which generates more revenue and improves customer satisfaction.

Think of this Simple Process and Imagine the Benefits!

Nothing is easier than completing a form automatically simply by scanning/swiping your credit card or driver's license to obtain important information. Any additional required data can be captured via a soft keyboard. Signing and sealing documents are performed electronically, and can be automatically sent to the customer using the provided email address. Verification of the authenticity/integrity of documents and storage problems will no longer be an issue for your company and customers.



Swipe or Scan

Driver's License/
Credit Card



Data Capture

Using a Soft Keyboard



Signature Capture

Using a Signature Pad, Tablet PC, etc



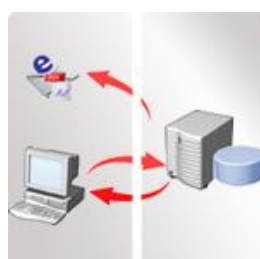
Attach Document

Attach Scanned Passport, Drivers License or any other Document



Convert & Seal

Convert any Document to PDF and Seal it



Email & Store

Send Documents Via E-Mail, Store and Retrieve Documents



Verify Documents

Verify Signed & Sealed Documents with a Single Click



Verify Signature

Comparing a Handwritten Signature Against a Pre-Enrolled Profile

Guaranteed ROI
Within 12 Months!



Sample Configurations Different Hardware Supported:

Flagship Store



17" touch-screen/
digital pen display

and



All-in-one magnetic card
reader/barcode scanner

Corporate Store



All-in-one portable
wireless device

or



Fixed stand magnetic card reader, signa-
ture capture device and portable barcode
scanner

Indirect Channel



Low-cost signature
pad

and



All-in-one magnetic card
reader/ barcode scanner

xyzmo SIGNificant Gives Your Organization the Chance to Reap the Benefits of Having a Legally Binding Contract in Electronic Form

- Dramatically **speeds up** the **activation process** in your retail stores and help you get **deals closed faster** than your competitors
- Enables your company to **generate more revenue at POS**
- Enables your organization to **save money** by going **paperless** with your service agreements (no more printing, mailing, faxing, shredding and more...)
- Easily accepted by your customers, thanks to its **similarity** to current **paper-based** processes and to an easier, **less time consuming experience**
- Convenient and **easy to integrate** into existing **IT environments**
- Offers your company the benefits of a **secure, electronic environment**
- Nurtures a **go-green initiative**

xyzmo
SIGNificant's
Technology
Dramatically
Reduces:

Costs | Printing | Faxing | Shipping | Shredding |
Scanning | Fraud | Processing Time | ... and More!



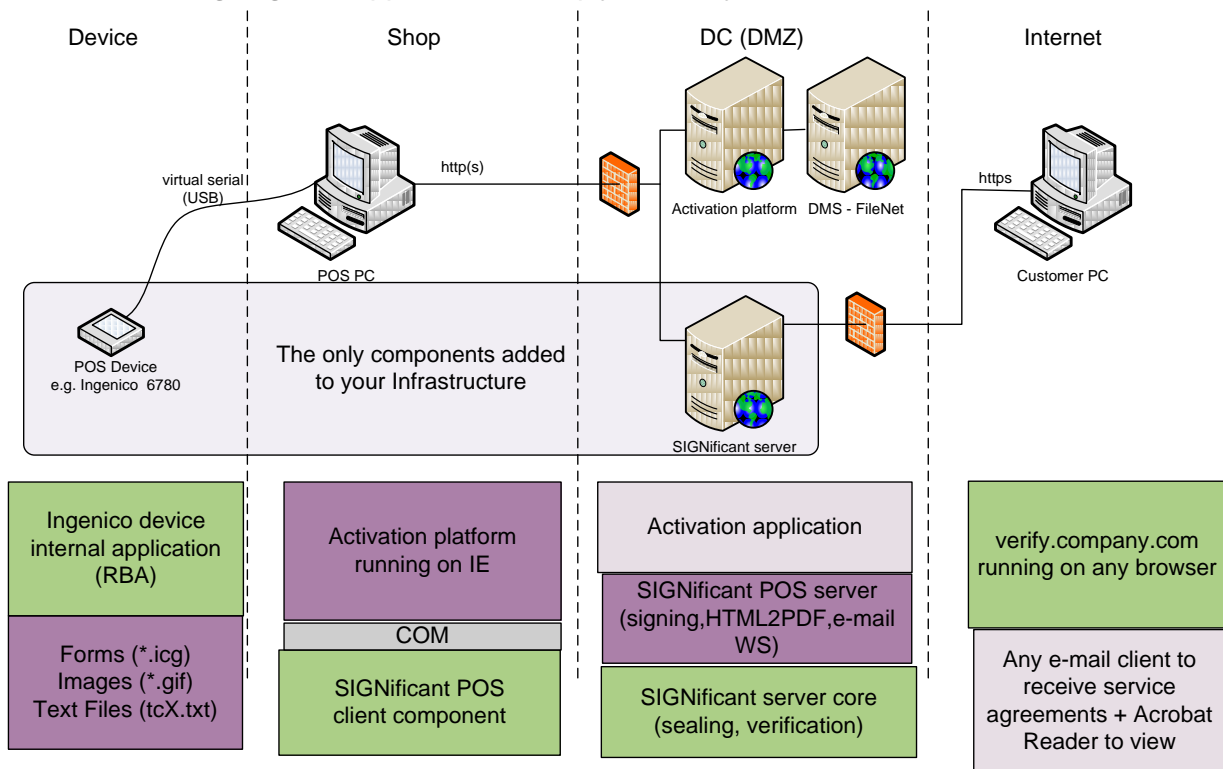
xyzmo
SIGNificant SIGNATURE SOLUTIONS

Technical Details of xyzmo SIGNificant Telco/POS Retail Solution:

The system delivered by xyzmo consists of two components:

1. A Server component that is offering the html2pdf, sendmail, and delete services, as well as the signing GUI.
2. A Client component (Active X) which is handling the communication between the activation platform and the POS device. It is mainly responsible for capturing the electronic signature and driver's license data; however, it also displays forms on the POS device.

A Java based application easily uses the described functions since they are exposed as SOAP web services. Also, the signing web application is simply called by a URL redirect.



Web services

TML2PDFH - Conversion for service agreements from html format to PDF

Send Email - Send out an email to the customer with the electronically signed service agreement (To, From, Subject, Body, and Attachment fields are passed along as parameters)

FileTools - Used to copy or delete service agreements once they are stored in the document management system

Web Application

- o Display PDF document with signature fields according to a template definition (for one or many signatures)
- o The template definition includes:
 - A keyword search for a word/text that defines the location where the signature is placed
 - The offset from the found text where the signature is placed
 - The size of a signature box
 - A name and 'help text'



Customer Testimonial

“The xyzmo technology deployed in our A1 shops has performed very satisfactorily, not just in terms of user friendliness but also in terms of efficiency. Digital signing takes A1 one step further in service quality. As customers sign contracts on the screen directly, contracts no longer need to be printed out for signing and are saved directly in the system.” *Christian Spazierer, Head of Administration, Technical Service Center at mobilkom Austria.*



Other Potential Applications

- E-billing
- CRM
- ECM
- Internal Documentation
- Backend Processes
- E-Invoicing/Secured Email
- E-Forms with Digital Signing

xyzmo SIGNificant's products offer compliancy with the following

- E-SIGN Act (Electronic Signatures in Global and National Commerce Act)
- UETA (Uniform Electronic Transactions Act)
- SOX (Sarbanes-Oxley Act)

About xyzmo SIGNificant Group

xyzmo SIGNificant Group is a leading provider of electronic and digital signature solutions, offering an exclusive product line that equips organizations into a secured paperless environment.

Our legally compliant signature solutions, including the digital stamp and the personal electronic and biometric signature, represent the basis for integrated digital processes.

xyzmo SIGNificant products are being used by leading companies in more than 10 countries and in various industries such as: telecommunications, banking, insurance, healthcare, pharmaceutical and others. Thanks to our signature solutions, signing and stamping remain as easy as ever, but are performed directly within the electronic document and can be integrated into any existing application or document workflow procedure.



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